



**Brüel & Kjær Vibro**

A member of the NSK Group

## Commercial Contract Specialist (f/m/d)

**Brüel & Kjær Vibro** (B&K Vibro) is the world's leading independent supplier of advanced electronic systems and software for protecting and monitoring rotating machinery, for example turbines, compressors, pumps, fans, blowers, generators and many more.

Part of the NSK Group, we are forerunners and pioneers in providing intelligent solutions to ensure uptime for our customers' rotating machinery.



Do you want to work in a growing medium-sized technology company that offers interesting challenges? Do you want an appreciative working environment, a high level of independence and clear responsibilities? With a corporate culture that has an international focus based on strong values?

We are looking for a dedicated Commercial Contract Specialist (f/m/d), with a solid and proven experience in the implementation of multi-million Euro contracts within the industrial sector, to join our Legal team.

Reporting to the Chief Legal Counsel you will negotiate, advice and draft commercial contracts as well as other related legal documents for our Condition Monitoring solutions. Working very closely with our international commercial teams, you will directly contribute to their success by advising and guiding them through the respective legal aspects including contract management. In addition, you will be supporting the Chief Legal Counsel to develop legal concepts and strategies.

### Your Mission:

- Working with the sales teams, customers and business partners and provide guidance on mainly commercial legal aspects
- Identify and address potential risks
- Draft, review and negotiate terms and conditions of legal documents, inter alia EPC and Supplier contracts
- Liaise across the interdisciplinary project team to promote a clear understanding of the contractual relationships between the various parties and stakeholders
- Support on compliance related aspects, claims preparation and settlements
- Working in an international environment on worldwide projects

### Your profile:

- Proven commercial legal track-record within the Oil & Gas, Hydro, Chemical or Infrastructure industry
- Knowledge in commercial law and international commercial laws, including contracts and risk mitigation
- Experience working for or with EPCs or large industrial projects
- Experience with infrastructure projects, especially with managing the various commercial contracts
- Knowledge in Intellectual Property laws (incl. software and licenses)
- Knowledge of export control and insurance aspects is a plus.
- Experience in setting up commercial procedures
- Good negotiation and commercial skills and expertise
- Excellent oral and written communication skills in English. Additional languages are an advantage

We offer an on-boarding program that will help you to understand the mission and beliefs and strategy of Brüel & Kjær Vibro. We believe in continuous personal development to retain and promote talent from within.

We offer an attractive working environment, fair pay and a diverse range of tasks. You will benefit from flexible working hours, option to working from home and many career development opportunities within our company. If you think you recognize yourself in our description, please send your complete application, including your earliest starting date and salary expectations, in English to our Human Resources department ([career@bkvibro.com](mailto:career@bkvibro.com)).

B&K Vibro is an equal opportunity employer and all applicants will be considered for this position without regard to national origin, gender identity, sex, sexual orientation, color, religion, veteran or disability status.



[www.bkvibro.com](http://www.bkvibro.com)

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